



Manufacturers of stock and custom plastic bottles
Setco, Inc., 101-01 Avenue D, Brooklyn, New York 11236
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March 25, 1996

Ms. Sara Garretson
Executive Director
I.T.A.C.
253 Broadway Room 302
New York City, New York 10007

Dear Sara:

I am sending you this letter in appreciation for ITAC's assistance and on a job well done. I hold the position of Plant Manager for Setco, Incorporated which is a division of McCormick Foods, Incorporated. Our facility is located at Avenue D in the Canarsie section of Brooklyn. We occupy a building that is 200,000 square feet and employ approximately 225 employees of which, 175 employees are union members of "Unite" Local # 132-98-102. Setco has 21 Injection Blow Molding Machines in this facility and services the Pharmaceutical and Vitamin Business with plastic containers.

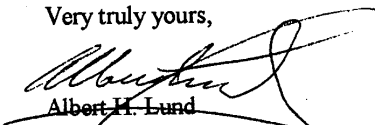
Setco was introduced to ITAC by Con-Ed, through the I.C.I.P./E.C.S.P. programs. We have successfully completed several programs with ITAC and are currently working on two open projects and also are in discussions for future projects.

It was Phil Massaro who held an introductory meeting with Setco outlining ITAC's services. Fortunately Setco took advantage of these services by starting the first project utilizing Kelly Douvlis and her expertise in Energy savings. Our second project began with a continuous improvement program led by Nelson Wax, who worked with our Management Staff, Supervisors and Union Members along with an outside consultant to put a very successful SMED program together. Charles Priolo worked in-conjunction with our local union on an ESL program for our third project. This was a great success and received a lot of positive publicity from our employees within the facility. Charles is currently working on additional training for a future program with EDE. This program will incur technical training for our Mechanics and Group Leaders. Our current project has been put together by Nelson Wax. This continuous improvement program is a continuation of our SMED project which this time is focusing primarily on our management staff. We will then use our management staff to distribute this training throughout our various operations.

In general, I would like to comment on ITAC's positive commitment to help and assist Setco in each program that was implemented. Every person associated with ITAC that I have met, has demonstrated a high level of professionalism in both knowledge and presentation. The return on our investments has certainly been positive in areas that can be easily measured in quantitative terms, along with those areas that are intangible throughout the different projects with ITAC.

Sara, again I would like to thank ITAC and specifically those who worked on our projects, for all their support and assistance. As one of the Business Leaders in the New York City Community, it is my opinion that programs like ITAC, create a viable environment to do business in the City of New York. I would strongly recommend that continued funding be made available to keep these types of programs active for all types of business.

Very truly yours,


Albert H. Lund
Plant Manager
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MCCORMICK PACKAGING GROUP

